

Term Deposit 12 Month Income

TARGET MARKET DETERMINATION (TMD)

Issuer	Police Financial Services Limited ABN 33 087 651 661 trading as BankVic AFSL and Australian Credit Licence 240293
Date of Target Market Determination	21 July 2023
Product Purpose	A term deposit account that locks in funds for a 12 month term at a fixed interest rate. Interest is paid monthly, quarterly or annually.

FEATURES & ELIGIBILITY

/ Features of this product

- A savings account that locks in funds for a 12 month term.
- Interest rates are fixed for a 12 month term.
- Interest is calculated daily and can be selected for payment monthly, quarterly or annually.
- The balance can be increased after the term by a minimum deposit of \$2,000. Interest on the additional balance is calculated from the beginning of the next term period.
- Funds generally cannot be withdrawn prior to the end of the fixed term, however if required an interest rate reduction may be applied.
- Notification is provided 1 week before the fixed term ends, requesting advice to renew or withdraw funds. If no instructions are received the term deposit will be renewed for the same fixed period. The interest rate applied will be the term deposit rate for the same fixed period on the day of renewal.
- Initial minimum deposit of \$5,000.
- No account keeping fees.

/ Eligibility criteria

- Eligible for BankVic membership
- Aged 18+ years
- Individuals under the age of 18 years are eligible subject to a discussion with the child's parent/guardian

/ Unsuitable

This product's key features, attributes and eligibility criteria as listed above are likely to be consistent with the objectives, financial situation and needs of customers in the target market.

This product is unsuitable for people who:

- Don't meet BankVic membership eligibility
- Need access to funds without penalty before the fixed term expires
- Do not have a minimum of \$5,000 in savings that can be put aside for 12 months without risking financial hardship

TARGET MARKET

/ Target market's likely objectives

- Build savings
- Earn a fixed interest rate over a 12 month period
- Have access to the interest income on a monthly, quarterly or annual basis



/ Target market's likely needs

- Earn interest on savings
- Build savings for future planned expenses

/ Target market's likely financial situation

- Likely to meet minimum deposit requirements
- Can set aside the minimum deposit for a minimum of 12 months without risking financial hardship

DISTRIBUTION CONDITIONS

/ Channels available for acquiring this product

- BankVic website
- BankVic internet banking
- BankVic call centre consultants
- BankVic branches

/ Channels available for using this product

- BankVic internet banking
- BankVic call centre consultants
- BankVic branches

TMD REVIEWS

/ TMD review triggers

- Material changes to the key product features, attributes, eligibility and/or terms and conditions
- Material increases in member complaints about the product or distribution of the product
- Government policy or regulatory change

/ TMD review period

- TMD review date: 1 May 2024
- Subsequent TMD reviews: Annually

About this document

This Target Market Determination (TMD) describes the type of customer who may suit this product based on their needs, objectives, and financial situation i.e. the target market. It also sets out who can distribute our products, how they can do this, and situations when we may need to review our products and the target markets. This document does not replace the terms and conditions or fees and charges applicable to the product which are available on our website.

We are required to have TMDs under the Treasury Laws Amendment (Design and Distributions Obligations and Product Intervention Powers) Act 2019. This ensures that BankVic is keeping our members at the centre of our approach to the design and distribution of our products.